

## YOUTUBE ADVERTISING

Cybba's YouTube advertising solutions are a cost-effective and low-risk way to enter the video advertising space. With minimal barriers to entry, YouTube offers granular audience targeting capabilities and provides transparency into the factors that lead to a conversion. Cybba works with the video assets you already have available to build YouTube campaigns to drive action that can be tracked, measured, and optimized.



## TAP INTO YOUTUBE'S 2 BILLION ACTIVE USERS

YouTube is both the second most visited website (to Google) and second most used social platform (to Facebook), offering unlimited advertising potential. Over 70% of YouTube viewers report buying from a brand after seeing it on YouTube.

YouTube Advertising **Delivers:** 

**25-30% .3%** 

Completion Rates

Average CTR

\$.04 - \$.08

Cost Per View

## **EXTENSIVE TARGETING OPTIONS**

Meet your target audience in their natural element by targeting across dimensions

- Content Categories target topics that align with your products and offerings
- Channel Targeting prioritize delivery on relevant influencer channels
- Keyword Targeting target users based on relevant search terms within YouTube and Google's search engines
- Custom Audiences build audience profiles of users that have visited your YouTube or abandoned your site

## ADVERTISING FORMATS

- Display Banner Shown outside of video player -
- Bumper Ads Non-skippable videos that are up to 6 seconds long -
- Overlay Ads Semi-transparent ads that appear on the lower 20% of the video player
- Skippable Video Viewers can skip after 5 seconds
- Non-Skippable Video Viewers must view entire ad

